



HUBB CLUBB

ISSUE 2: JULY 2019

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Unprecedented demand for the 'Maxim Rack' internal racking solutions!



[Click above for our MAXIM video!](#)

Fresh on the back of selling over 1,600 'Vecta Bars' in May, June saw a massive increase in sales of Hubb Systems' Maxim Rack' crash tested internal, modular racking systems, having secured a number of notable fleets with over 103 complete van fit outs.

"What is very clear to us is that



Matt Todd commented *"Let's be honest everyone wants everything yesterday and at Hubb we have the flexibility of surpassing their expectations of us, simply because it's being made and powder-coated in-house. Unlike some providers, who are importing their racking, and waiting up to 8 weeks for it, we're in total control of our production capabilities"*

our trade partners, and their customers alike, appreciate the quality of a 'Made in Britain' product which is provided at a keen price and we have the flexibility to exceed their expectations in terms of it being crash tested, lightweight, modular (so quick and easy to assemble!) and most importantly are supplied within acceptable timescales"



He went on *"We have a massive range of racking options available including bespoke solutions, and even offer an array of workbench's, vices, 2, 3 and 4 way gas racks, chem boxes etc. Get in touch to see how we can help you."*

Contact Matt on 07932 224 449
(matt@hubbsystems.co.uk)
to see how we can assist you further.

Visit **MAXIM RACK** on our website!

New Vivaro hits the showrooms this month!



Vauxhall launched the all-new Vivaro van at the Commercial Vehicle Show, at the Birmingham NEC in April.

Based on Groupe PSA's EMP2 platform, Vauxhall says the new van will help secure 1,250 jobs at its manufacturing plant in Luton, with investment in the new vehicle increasing the plant's production capacity to 100,000 units per year.

It boasts a payload of up to 1,489kgs and is available in two lengths (L1H1 4.95m and L2H1 5.30m). Body styles include panel van, double-cab for up to six occupants and a platform chassis. Priced from £22,918.33 excluding VAT, the Vivaro will be available in three trim levels: Edition, Sportive and Elite. Vauxhall will also offer a pure electric version of the new Vivaro in 2020.

Here at Hubb we have a variety of accessories available for this new van already and the following link will give you further information:

Vivaro L1H1 July 2019 on

Vivaro L2H1 July 2019 on

We are expanding...



...our manufacturing plant in Redditch!

We simply don't have the time to put on the lbs, but we are spending the £££'s, to help keep up with demand! You are helping us achieve phenomenal growth month after month and such are the successes of Hubb Systems over the past few months; plans are afoot to expand its

manufacturing plant by doubling its square footage to better assist with its processes and flows.

"Having seen continued growth over the past 6-9 months in particular we recognise the need to grow our production and storage capabilities to meet the demands from our trade partners" Clive Harris stated "It's a great problem to have and we're eternally grateful to those who have backed us since our launch. This expansion will future proof us for the next 12-18-month period before we ultimately then look at purpose-built premises for 2021."

Work should be completed by August 2019!

New faces welcomed at Hubb....



Anyone out there old enough to remember this?

With additional orders comes increased capacity and improved employment opportunities, and Hubb Systems are delighted to welcome aboard Joanne in production, on our press break machinery, and Ryan in our warehousing department helping the team with the dispatching of ordered products from our trade partners.

I'm sure you'll join us by welcoming these key staff members on board.

Hubb Systems secures major PLC fleet & a prestigious Housing Association!



Over the past 6-9 months in particular Hubb has

"I'm over the moon with the way it's going. Understandably there was perhaps some speculation about Hubb Systems' longevity

gathered notable traction in terms of its appeal to fleet organisations. June saw us secure a major PLC housing and social care provider by working in partnership with two strategically placed 'SUPA CENTRE' trade partners.

Expect to see more than 700 vans sporting our equipment over the next few months with even more to come.

At the beginning of July we were most honoured to have been entrusted with the contract for a prestigious housing association by an Midlands based 'Certified Fit Out Centre' requiring 'Vecta Bar' roof bars, 'Vecta Roll' rear rollers and 'Maxim Rack' internal racking for its initial fleet of 52 Dispatch vans.

within the markets, and I can't altogether blame them, however 20 months on and we're growing and providing viable options for trades people and fleet operators alike" Matt Todd interjected "The advent of a new pipe carrier, roof rack and tool store very soon will in my view tick a lot of boxes and will help establish us as a major force in the 'Made in Britain' aftermarket van accessory sector. Join us and join the 'orange revolution' as I call it".

Speak to Matt on 07932 224 449 or email matt@hubbsystems.co.uk to see how we can help you with your fleet requirements.

Has greed won over ethics?



ethical

adjective

1. relating to beliefs about what is morally right and wrong

Has ethical trading taken a knock from those where greed is king?

How many of you are sensing a down turn in terms of demands for roof bars, roof racks and associated products of late? What do you put this down too? Is it because they now have direct accounts with certain manufacturers and no longer need you?

"At least 40% of the trade partners I speak to are reporting a drop off in demand for roof bars and roof racks from their dealerships over the past 3-4 months. This is predominantly prospective partners however some long establish existing ones have seen a downturn too" explained Matt Todd

"It's a worrying sign. Ask yourself this – has it been lost to a provider who

is intent on chasing the OEM markets? Or are they now buying directly, via a website, from another?" He went on "For goodness sake, guard your business interests and establish whether direct accounts have been set up as this will, once and for all, answer your suspicions. Only then will you be able to strategize and move your business forward".

If you're looking for a British manufacturer that's proud to sell its products through the traditional trade partner network, contact Hubb Systems today on 07932 224 449 or email **MATT** here



Don't just take our word for it.....

- **Excellent service, delivered next day-Volkswagen Caddy Maxi Roof Rack,2015 Onwards - 4x Roof Bars Vecta Bars by Hubb**
- **Great product, quick delivery-Peugeot Expert Roof Rack,(L1)2007-2016-3x Roof Bars Vecta Bars by Hubb Systems**
- **Perfect, quick delivery!!!- Volkswagen Caddy & Maxi Window Guard Blanks in Black 2004-2018 Twin Rear Door**
- **Great seller-Citroen Berlingo/Peugeot Partner Roof Rack 2008-Nov 2018 3x Roof Bars Vecta B..**
- **Great thanks-Citroen Relay Rear Step - 2006 Onwards - Hubb Systems Assured Rear Step**
- **Excellent product, excellent price, very quick delivery A+-Volkswagen Caddy Maxi Roof Rack,2010 Up To 2015- 3x Roof Bars Vecta Bars by Hubb**
- **Excellent seller-Ford Transit Roof Rack (H3) High Roof 2000-2014-3x Roof Bars Vecta Bars by Hubb**
- **All good many thanks-Toyota Proace Roof Rack,(L1) SWB 2016 On-2x Roof Bars Vecta Bars by Hubb Systems**
- **A+++++Ford Transit Custom Roof Rack Bars LOW ROOF/TWIN REAR DOOR 3xRoof Bars Vecta**
- **Thanks again very quick delivery-Fiat Fiorino Roof Rack 2008 Onwards-2x Roof Bars Vecta Bars by Hubb Systems**
- **Good price. Fantastic quality apart from 2 M8 bolts missing-Ford Transit Custom Roof Rack Bars LOW ROOF/TWIN REAR DOOR 3xRoof Bars Vecta**
- **Excellent service,super fast delivery.thanks.- Ford Transit Roof Rack (H3) High Roof 2000-2014-3x Roof Bars Vecta Bars by Hubb**

- **Brilliant service. Many thanks.-**
Peugeot Partner L2/H1 Roof Rack
Dec 2018 Onwards -3 x Roof Bars
Vecta Bars by..
- **Perfect item. Friendly service. Highly recommended.-** Ford Transit Custom
Roof Rack Bars LOW ROOF/TWIN
REAR DOOR 3xRoof Bars

- **Item was well packaged and sturdy construction good comms-**Ford Transit
Roof Rack (H2) Med Roof 2000-2014-
3x Roof Bars Vecta Bars by Hubb
- **Thanks ☆□ ☆□ ☆□ ☆□ ☆□-**Ford
Transit Connect Roof Rack (L1/H1)
2014 On-3x Roof Bars Vecta Bars by
Hubb

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